

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **April 14, 2003**

LEAR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

1-11311
(Commission File Number)

13-3386776
(IRS Employer Identification Number)

21557 Telegraph Road, Southfield, MI
(Address of principal executive offices)

48034
(Zip Code)

(248) 447-1500
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

TABLE OF CONTENTS

[SIGNATURES](#)
[EXHIBIT INDEX](#)
[Visual Slides](#)

[Table of Contents](#)

Item 7. Financial Statements and Exhibits

- (c) Exhibits
- 99.1 Visual slides from the presentation to be made by certain officers of Lear Corporation at the Morgan Stanley Automotive Conference on April 14, 2003, filed herewith.

Item 9. Regulation FD Disclosure

On April 14, 2003, certain officers of Lear Corporation will make a presentation at the Morgan Stanley Automotive Conference. The visual slides from the presentation are attached hereto as Exhibit 99.1 and incorporated by reference herein.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEAR CORPORATION,
a Delaware corporation

Date: April 14, 2003

By: /s/ David C. Wajsgras

Name: David C. Wajsgras

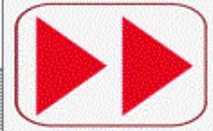
Title: Senior Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit No.	Description
99.1	Visual slides from the presentation to be made by certain officers of Lear Corporation at the Morgan Stanley Automotive Conference on April 14, 2003, filed herewith.

April 14, 2003

“fast forward”



advance relentlessly

Morgan Stanley

Global Automotive Conference

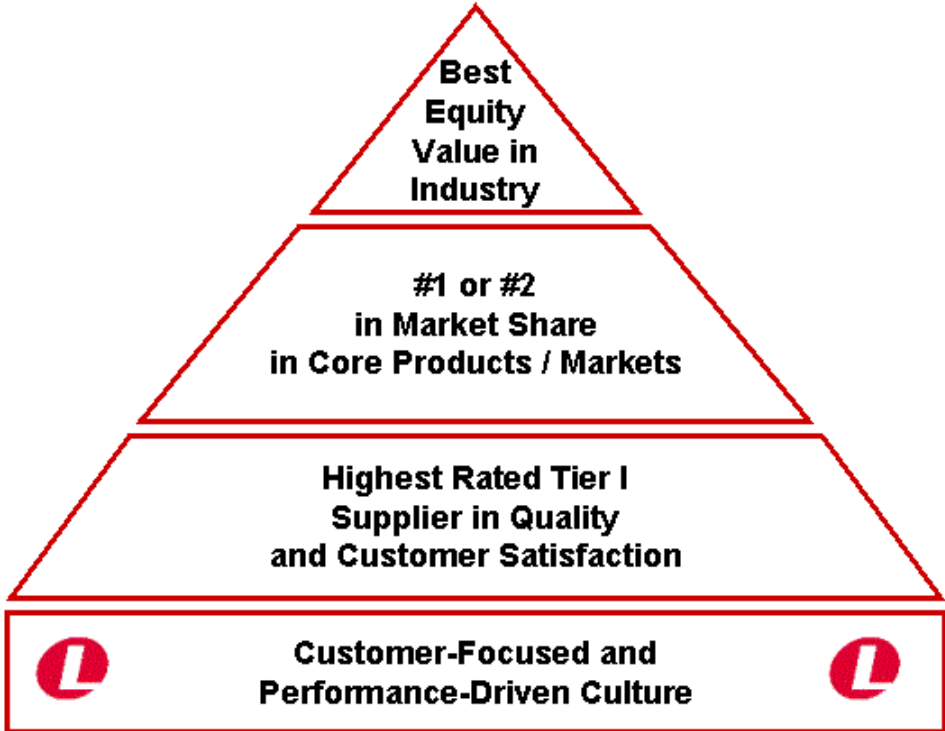
***Lear Total Interior Capabilities and
“Driver Input” Radio Ad (2:15 minutes)***

- I. Strategic Overview**
Jim Vandenberghe, Vice Chairman
- II. Financial Perspective**
Dave Wajsgras, SVP and CFO
- III. The Lear Philosophy**
Bob Rossiter, Chairman and CEO

Strategic Overview

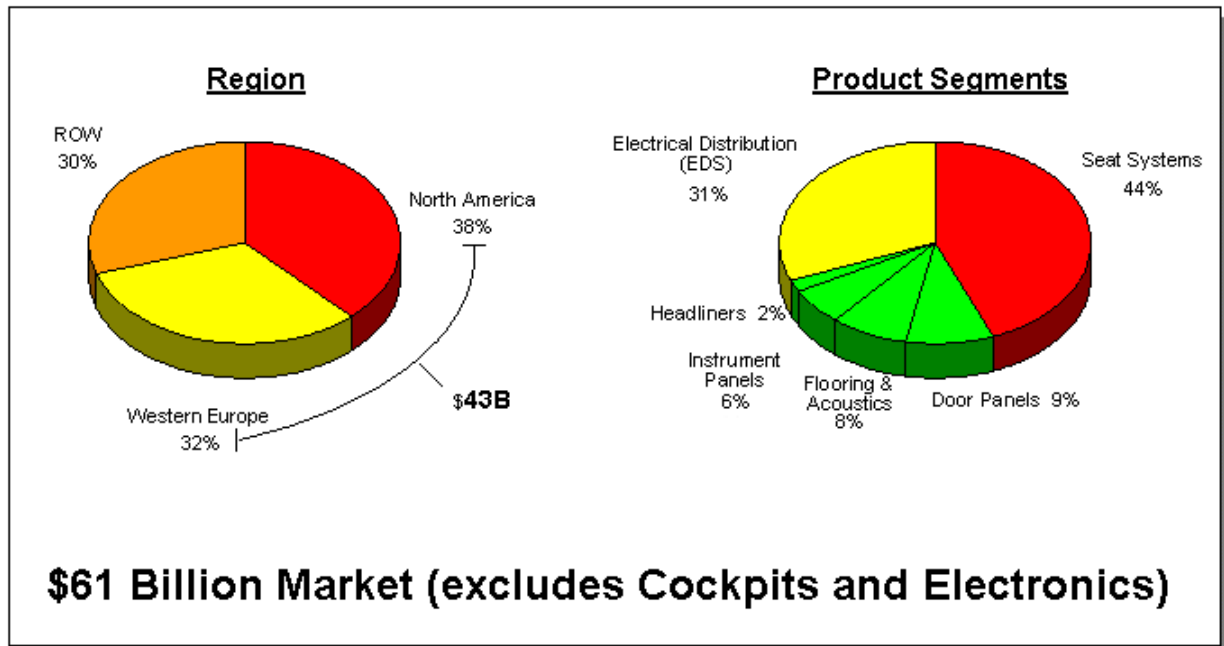
- ***Founded in 1917; LBO in 1988; Public in 1994***
- ***17 Major Acquisitions Since 1994***
 - *Last Major Acquisition: UT Automotive (5/99)*
- ***Lear Ranks #131 Among the Fortune 500***
- ***World's Leading Automotive Interior Supplier***
 - *115,000 Employees*
 - *280+ Facilities*
 - *In 33 Countries*

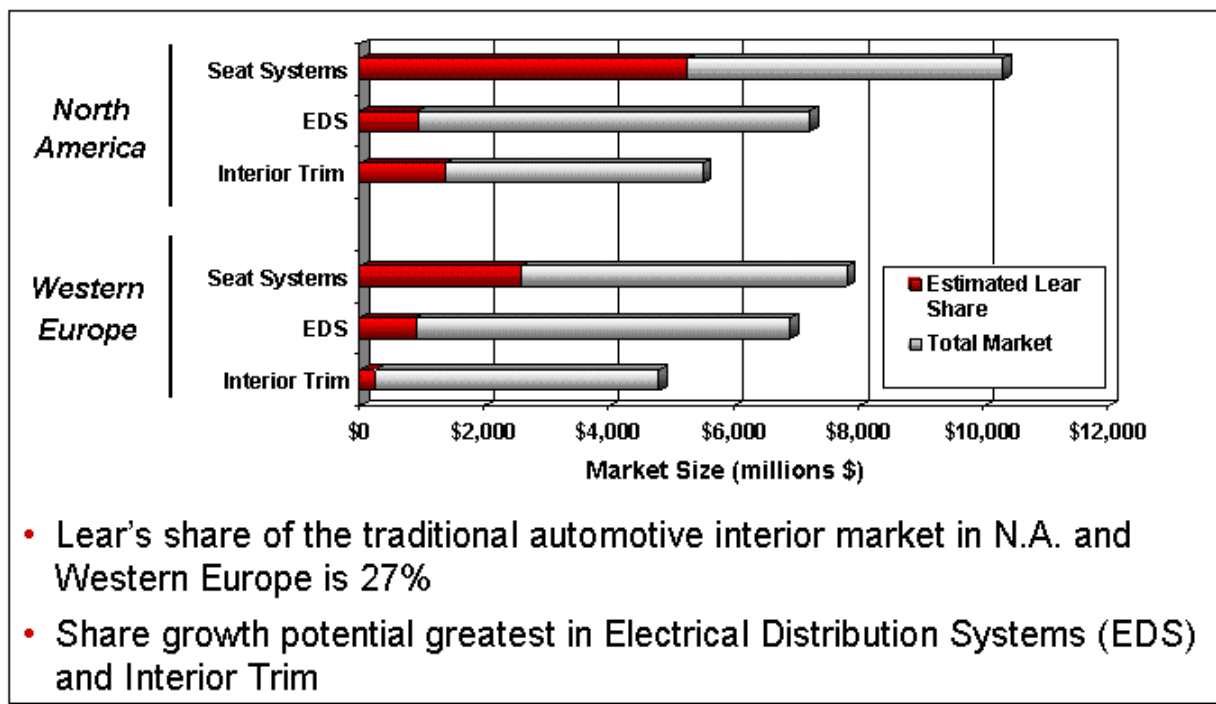
Over 85 Years of Automotive History



- | | |
|----------------------|--|
| <u>North America</u> | - Leverage our leadership position in total interiors |
| <u>Europe</u> | - Improve our business structure and grow our market share |
| <u>Rest of World</u> | - Aggressively expand our presence with Asian OEMs |

Work in Partnership with our Customers to Pursue Profitable Growth Worldwide





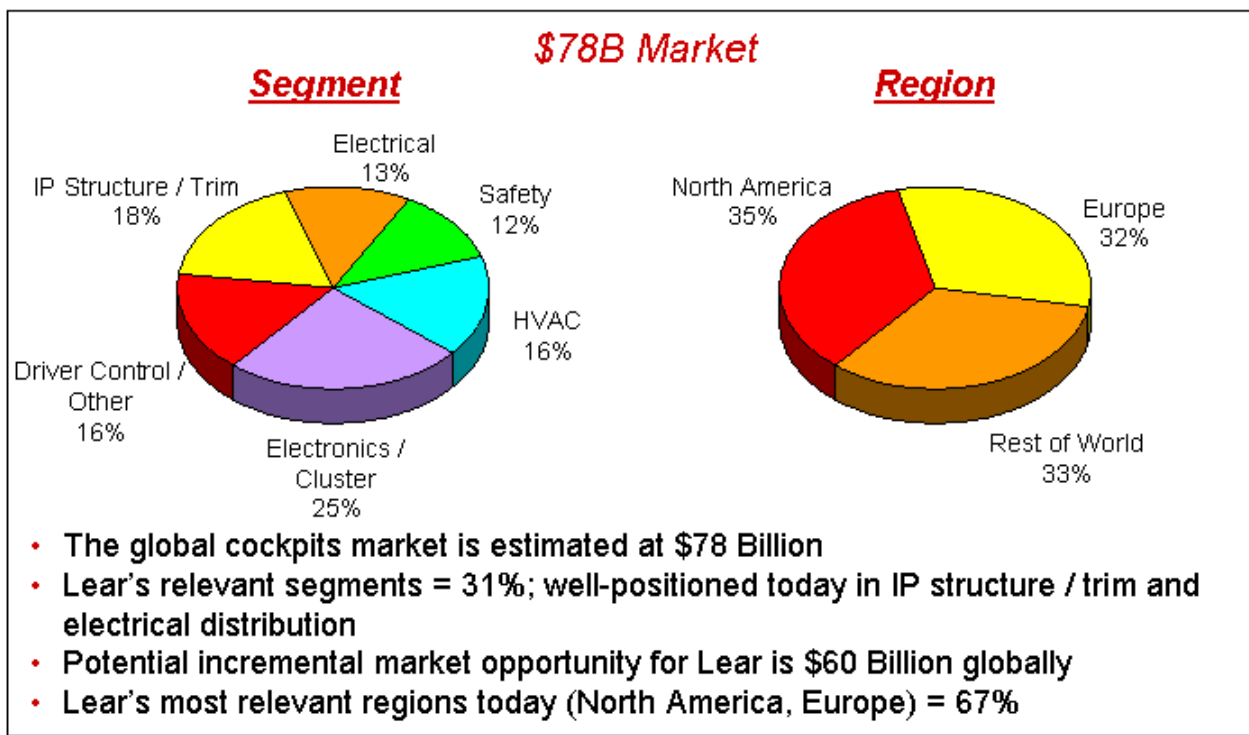
Source: Lear Market Share Study



Cockpits

Electronics

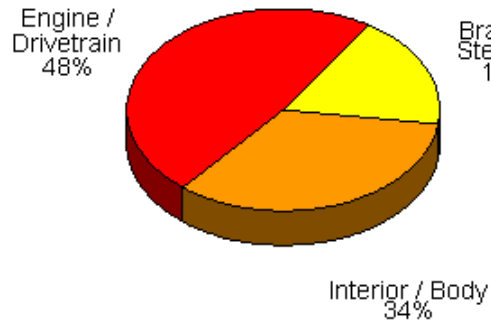




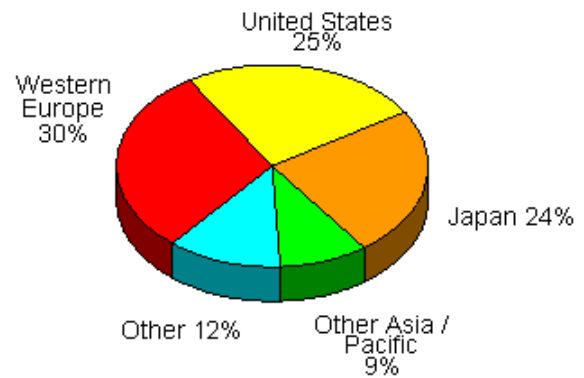
Source: Lear estimates based on publicly-available data

\$70B Market

Segment



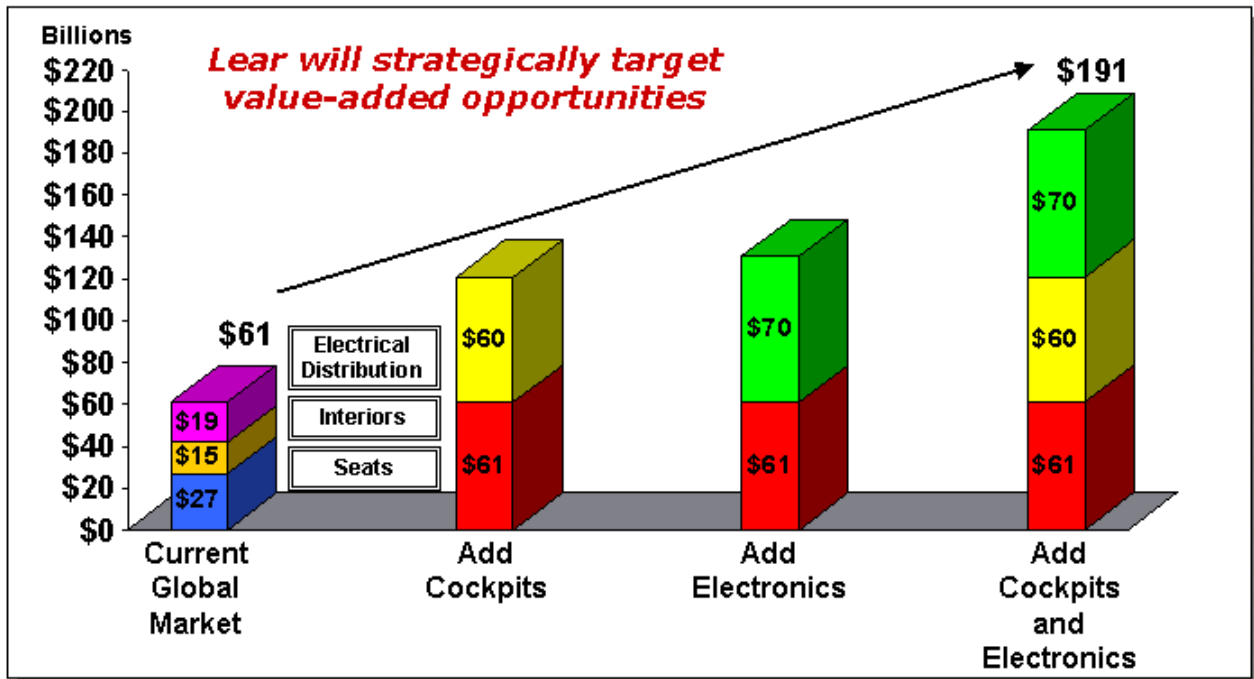
Region



- The global electronics market is estimated at \$70 Billion
- Lear's relevant segments = 34%; present share minimal, primarily wire harnesses
- Lear's most relevant regions today (North America, Europe) = 55%

Source: Lear estimates based on publicly-available data

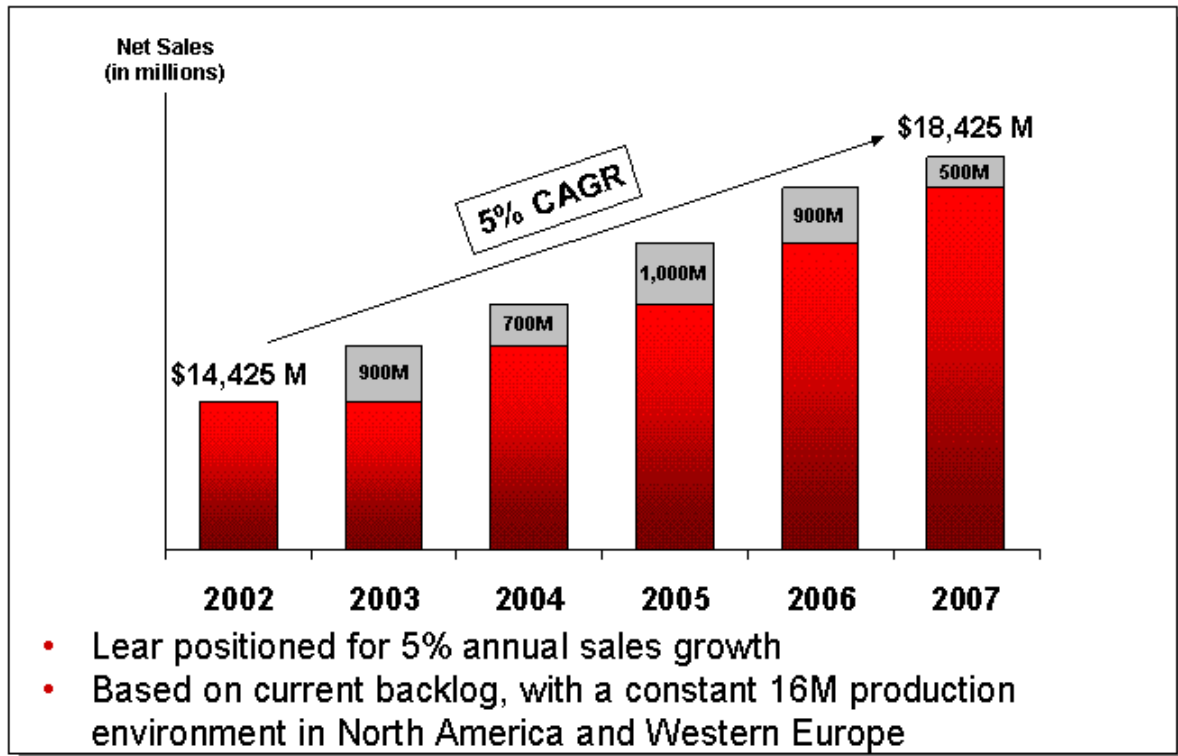
Total Size of Broader Markets (Global)

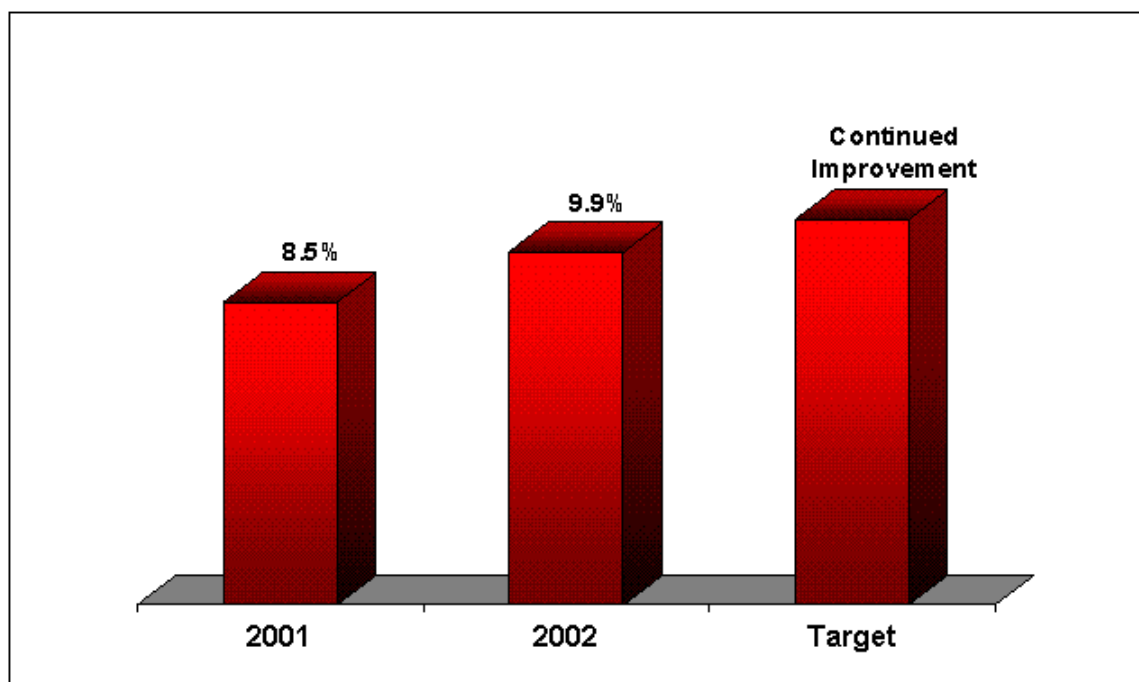


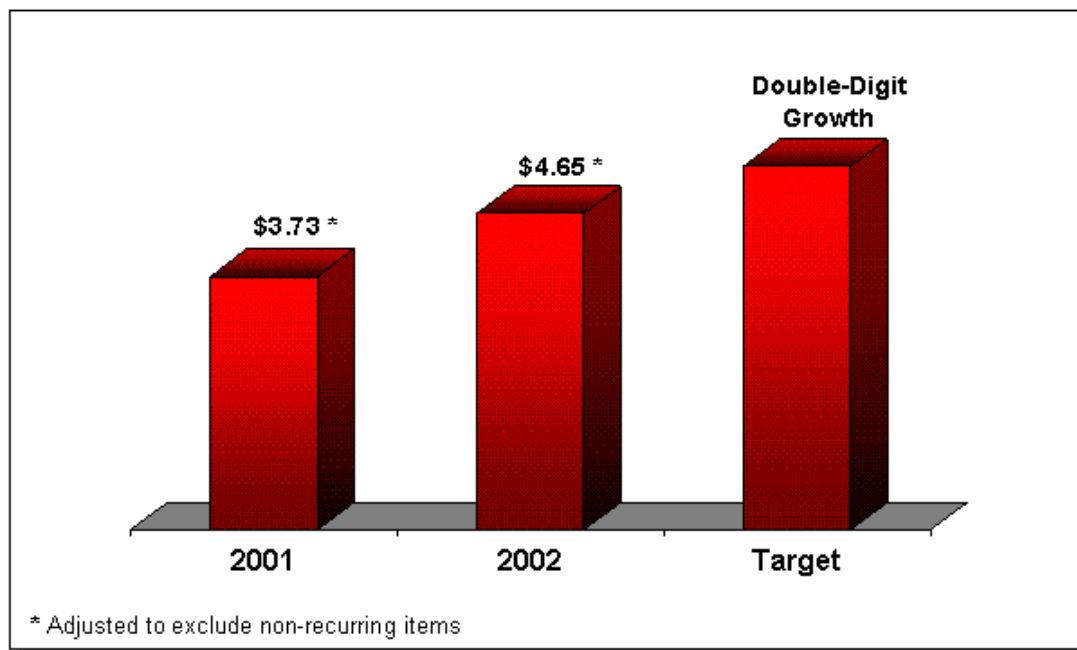
A Broader Focus on Cockpits and Electronics Significantly Expands Lear's Potential Market

Financial Perspective

<i>Value Driver</i>	<i>Financial Perspective</i>
Revenue	Profitable growth
Return on Invested Capital	Continued improvement
Earnings per Share	Double-digit growth
Free Cash Flow	Continuing strong
Financial Leverage / Capital Structure	Further debt reduction / Increased financial flexibility

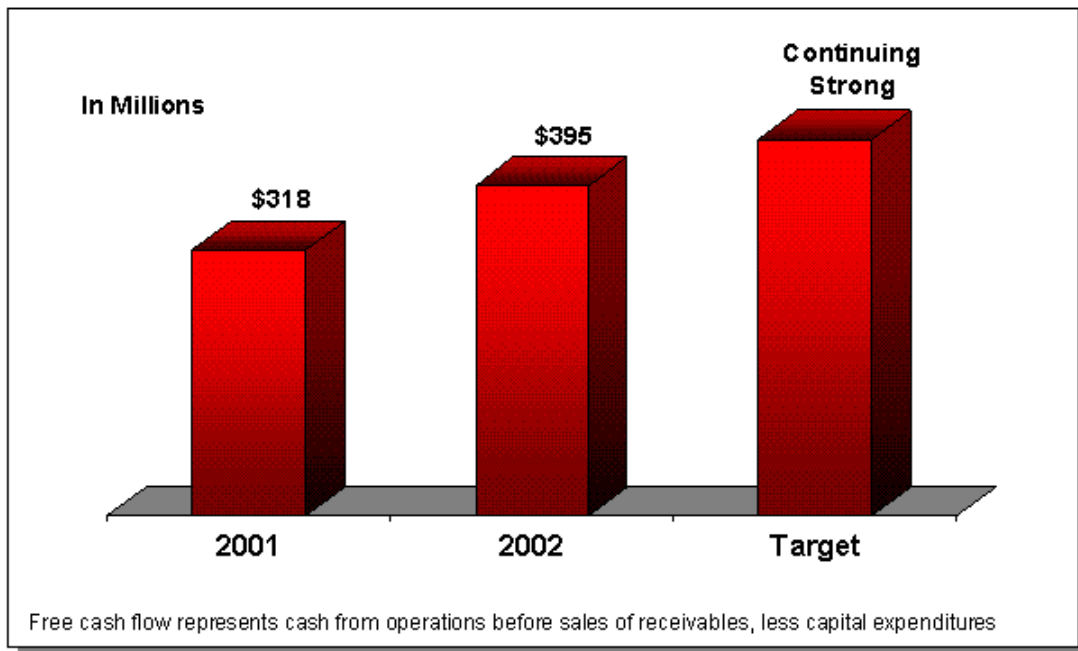






Reconciliation to GAAP EPS available in appendix.

Free Cash Flow - Continuing Strong

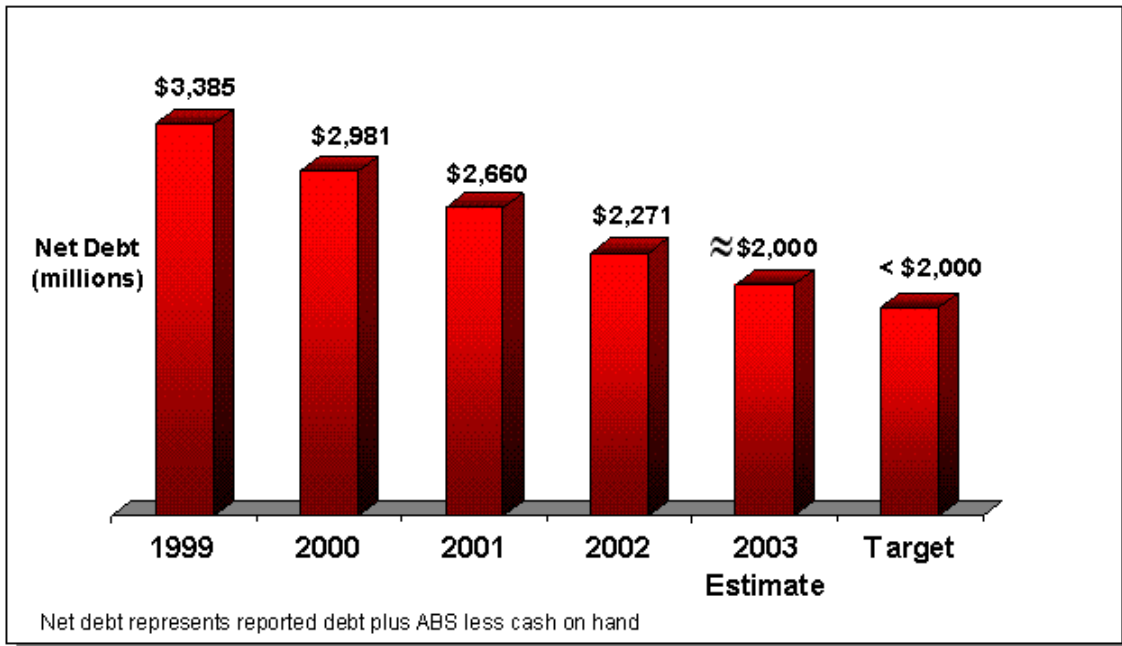


Reconciliation to GAAP cash flow available in appendix.

Financial Leverage / Capital Structure -



Further Debt Reduction & Increased Financial Flexibility



Debt to Cap	70%	65%	63%	58%	Lowest in Ten Years	Mid - 40% Range
-------------	-----	-----	-----	-----	---------------------	-----------------

- Stay focused on what we can control - - quality, customer service, cost and delivery
- Operate with a LBO mentality
- Work together as a cohesive team
- Continuously improve the fundamentals of our business
- Conduct our business with integrity and humility
- Never quit until the customer is completely satisfied

Quote from our 2002 Annual Report...

"We as a team believe that if you give your **customers** the **highest possible quality** and **customer service**, growth is inevitable"



LEAR
CORPORATION

ADVANCE RELENTLESSLY™

NYSE: LEA

www.lear.com

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding anticipated financial results. Actual results may differ materially from anticipated results as a result of certain risks and uncertainties, including but not limited to general economic conditions in the markets in which we operate, including changes in interest rates and fuel prices, fluctuations in the production of vehicles for which we are a supplier, labor disputes involving us or our significant customers or that otherwise affect us, our success in achieving cost reductions that offset or exceed customer-mandated selling price reductions, increases in our warranty costs, risks associated with conducting business in foreign countries, fluctuations in currency exchange rates, adverse changes in economic conditions or political instability in the jurisdictions in which we operate, competitive conditions impacting our key customers, raw material shortages and economics, unanticipated changes in free cash flow and other risks detailed from time to time in our Securities and Exchange Commission filings. These forward-looking statements are made as of the date hereof, and we do not assume any obligation to update them.

This presentation also includes certain non-GAAP financial measures as defined under SEC rules. A presentation of the most directly comparable GAAP financial measures and a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures is included in the appendix to the slides which are available on our website, through the investor relations link, at www.lear.com.

Lear Corporation and Subsidiaries
Consolidated Statements of Income
(In millions, except per share amounts)

Twelve Months Ended

	December 31, 2002		December 31, 2001	
	Reported	Adjusted (i)	Reported	Adjusted (j)
	Net sales	\$ 14,424.6	\$ 14,424.6	\$ 13,624.7
Cost of sales	13,164.3	13,164.3	12,589.9	(b,e) 12,443.5
Selling, general and administrative expenses	517.2	517.2	514.2	(b,e) 501.3
Amortization of goodwill	—	—	90.2	(c) —
Interest expense	214.0	214.0	270.9	(f) 267.9
Other expense, net	60.6	60.6	69.6	(d,g,h) 54.7
Income before income taxes and cumulative effect of a change in accounting principle	468.5	468.5	89.9	357.3
Income taxes	157.0	157.0	63.6	(b-h) 114.0
Income before cumulative effect of a change in accounting principle	311.5	311.5	26.3	243.3
Cumulative effect of a change in accounting principle, net of tax	298.5	(a) —	—	—
Net income	\$ 13.0	\$ 311.5	\$ 26.3	\$ 243.3
Diluted net income per share				
Income before cumulative effect of a change in accounting principle	\$ 4.65	\$ 4.65	\$ 0.40	\$ 3.73
Cumulative effect of a change in accounting principle	4.46	(a) —	—	—
Diluted net income per share	\$ 0.19	\$ 4.65	\$ 0.40	\$ 3.73
Weighted average number of shares outstanding — diluted	67.1	67.1	65.3	65.3

(a) - (j) See additional disclosures

Lear Corporation and Subsidiaries
Additional Disclosures

The Company has included Adjusted financial information because management believes that the information may be useful to investors in assessing the Company's operating performance on a comparable basis between the 2002 and 2001 periods. The Company also uses this information for this purpose. However, the Adjusted financial information should not be viewed as a substitute for financial measures determined under generally accepted accounting principles. Also, certain amounts in the 2001 financial statements have been reclassified to conform to the presentation used in 2002.

- (a) On January 1, 2002, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." Under this statement, goodwill is no longer amortized but is subject to annual impairment analysis (see note (c)). The Company's initial impairment analysis compared the fair values of each of its reporting units, based on discounted cash flow analyses, to the related net book values. As a result, the Company recorded impairment charges of \$310.8 million (\$298.5 million after-tax or \$4.46 per share) as of January 1, 2002. These charges are reflected as a cumulative effect of a change in accounting principle, net of tax in the consolidated statement of income for the year ended December 31, 2002.
 - (b) In December 2001, the Company recorded severance, asset impairment and other facility closure charges of \$149.2 million (\$110.2 million after-tax or \$1.69 per share) related to restructuring plans.
 - (c) The 2001 "Reported" results have not been restated to reflect the elimination of amortization of goodwill under SFAS No. 142, "Goodwill and Other Intangible Assets." The 2001 "Adjusted" results have been presented as if SFAS No. 142 had been adopted as of January 1, 2001. The amortization of goodwill was \$90.2 million (\$83.2 million after-tax or \$1.28 per share) for the twelve months ended December 31, 2001.
 - (d) In the fourth quarter of 2001, the Company completed the sales of a plastics molding facility in Sweden, an interior acoustics facility in the U.S. and the metal seat frame portion of a facility in Poland. These sales were completed for \$5.9 million and, combined with favorable post-closing settlements on prior divestitures, resulted in a net loss of \$11.2 million (\$10.3 million after-tax or \$0.16 per share).
 - (e) During 2001, the Company completed actions to reduce its cost base. The non-recurring costs, comprised of severance costs less the associated savings, were recorded in cost of sales and selling, general and administrative expenses in the amounts of \$5.0 million and \$5.1 million, respectively. The net after-tax charge related to these severance actions was \$6.1 million or \$0.09 per share.
 - (f) During the first quarter of 2001, the Company made the initial draws under an asset-backed securitization. Approximately \$3.0 million in non-recurring expenses were incurred as a result of the transaction. The after-tax impact of these expenses was \$1.8 million or \$0.03 per share.
 - (g) In March 2001, the Company completed the sale of its Spanish wire business for \$35.5 million, resulting in a gain of \$12.4 million (\$5.6 million after-tax). This gain was partially offset by a \$3.1 million charge recorded to write down certain long-lived assets to net realizable value. The net result of these transactions was a \$9.3 million gain (\$2.5 million after-tax or \$0.04 per share).
 - (h) On March 31, 2002, the Company adopted SFAS No. 145, "Rescission of FASB Statement 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections." Under this statement, gains and losses associated with the extinguishment of debt are no longer classified as extraordinary. As such, the redemption premium and the write-off of deferred financing fees of \$12.0 million (\$7.3 million after-tax or \$0.11 per share) related to the Company's redemption of its 9.50% subordinated notes due 2006 in August 2001 and the write-off of deferred financing fees of \$1.0 million (\$0.6 million after-tax or \$0.01 per share) related to the Company's amendment and restatement of its \$2.1 billion credit agreement in March 2001 are included in other expense, net in the consolidated statement of income for the twelve months ended December 31, 2001.
 - (i) Excludes the impact of item (a) above.
 - (j) Excludes the impact of items (b) through (h) above.
-

Lear Corporation and Subsidiaries
Supplemental Data
(Unaudited; in millions, except content per vehicle data)

	Twelve Months Ended	
	December 31, 2002	December 31, 2001
Net Sales		
U.S. and Canada	\$ 8,507.3	\$ 7,932.7
Europe	4,466.1	4,261.9
Rest of World	1,451.2	1,430.1
	\$ 14,424.6	\$ 13,624.7
Reported		
Operating income	\$ 743.1	\$ 520.6
Goodwill amortization	—	(90.2)
	\$ 743.1	\$ 430.4
Adjusted		
Operating income	\$ 743.1	\$ 679.9
Content Per Vehicle*		
North America	\$ 577	\$ 572
Western Europe	262	240
South America	82	99
Free Cash Flow **		
Net cash provided by operating activities	\$ 545.1	\$ 829.8
Less: Net change in sold accounts receivable	(122.2)	245.0
Capital expenditures	272.6	267.0
	\$ 394.7	\$ 317.8
Free cash flow	\$ 394.7	\$ 317.8
Depreciation	\$ 301.0	\$ 302.0

* Content Per Vehicle for 2001 has been updated to reflect actual production levels.

** Free cash flow represents operating cash flow before net change in sold accounts receivable, less capital expenditures. Although free cash flow is not a measure of performance under accounting principles generally accepted in the United States ("GAAP"), the information is presented because management believes it provides useful information regarding the Company's ability to service and repay its debt. Free cash flow should not be considered in isolation or as a substitute for net income, net cash provided by operating activities or cash flow statement data prepared in accordance with GAAP, or as a measure of profitability or liquidity. In addition, free cash flow measures as determined by the Company may not be comparable to related or similar measures as reported by other companies.